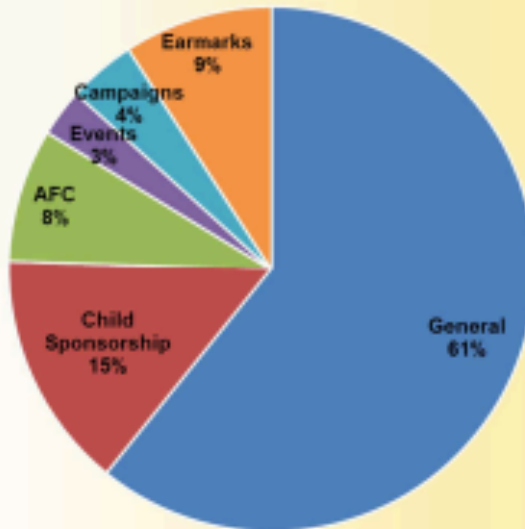


FY2013 Financial Summary

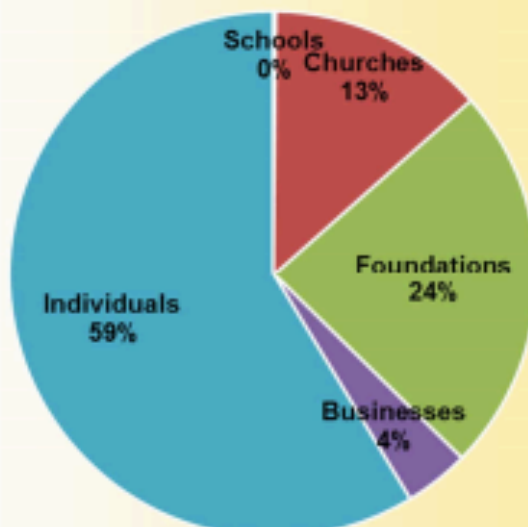
Income Source

This year Kupenda increased its income, with earmarks, by 12%. The income sources for Kupenda are largely made up of general donations given on either an annual or monthly basis. Funds marked as "general" in the table below are not related to any known fundraising event or project. The other categories are described in pages 5 through 8.



Incoming Resources (Source)		
	2013	2012
General	\$124,096	\$75,934
Child Sponsorship	\$30,056	\$30,494
AFC	\$16,735	\$21,514
Events	\$5,974	\$13,007
Campaigns	\$8,464	\$11,592
Earmarks	\$18,723	\$29,374
Total	\$204,048	\$181,995
Total without earmarks	\$185,325	\$152,621

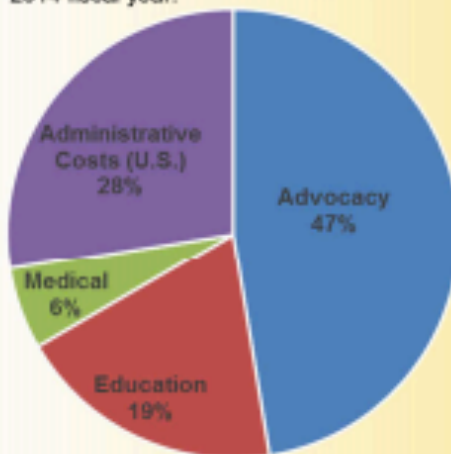
The types of donors vary from year to year but mostly consist of individuals. Schools included: Landmark (MA). Churches include: District Church (DC), First Baptist Church of Manchester (MA), First Presbyterian Church, Northshore (MA), Hope Community Church (MA), Seaport Church of Gloucester (MA), Grace Fellowship Church (MD), Hunt Valley Church (MD), Moses Corner Baptist Church (ME), Essex Street Baptist Church (ME), Trenton Baptist Church (ME), and First Baptist Church Hampton Falls (NH). Foundations include: Women Helping Empower Women (CA), The Associated Jewish Community Federation of Baltimore (MD), Adventures for the Cure (MD) Adelpikos Fraternity (PA), The Maclellan Family Foundation (TN), and Keating Family Foundation (TX). Businesses include: New England Running Company (MA), Pampered Chef (MA), Omega Healthcare Investors (MD), DBM Communications Inc. (MD), St. Clair Enterprises (MD), Bullett's Franklin Chainsaw Company (ME), and BNY Mellon Community Partnership (NJ).



Incoming Resources (Type of Donor)		
	2013	2012
Schools	\$329	\$1,610
Churches	\$27,166	\$15,000
Foundations	\$48,673	\$29,774
Businesses	\$8,110	\$10,813
Individuals	\$119,770	\$125,211
Total	\$204,048	\$181,996

Expenditures

The expenditures recorded below include what was spent on the ground in Kenya (as opposed to a record of the money sent from the U.S. to Kenya). Therefore, the numbers below are different from our official U.S. accountant reports which accounts for U.S. expenditures but does not account for the detailed expenses on the ground in Kenya. The higher percentage of administrative costs is a reflection of there being no large scale volunteer trip which is why advocacy is so much higher in 2012. There was also increased investment in administrative costs to increase exposure to more donors. It has already provided more funding for the 2014 fiscal year.



Expenditures			
Expense	Budget	Expenditure	
	2013	2013	2012
Advocacy	\$87,886	\$80,053	\$93,680
Education	\$37,494	\$35,987	\$35,757
Medical	\$12,097	\$11,099	\$8,079
Administrative Costs (U.S.)	\$45,969	\$51,859	\$46,894
Total	\$179,245	\$187,803	\$184,969